

**IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF OKLAHOMA**

**STATE OF OKLAHOMA,**

**Plaintiff,**

**v.**

**TYSON FOODS, INC., *et al.*,**

**Defendants.**

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**Case No. 4:05-CV-329-GKF-PJC**

**STATE OF OKLAHOMA’S BENCH BRIEF REGARDING ADMISSIONS  
BY PARTY-OPONENTS UNDER FEDERAL RULE OF EVIDENCE 801(d)(2)**

Plaintiff, the State of Oklahoma (“the State”), hereby submits this bench brief to assist the Court with its evidentiary rulings involving admissions by a party-opponent. Admissions by a party-opponent are not hearsay. Fed. R. Evid. 801(d)(2). The State expects this issue to arise not only during the next few days of trial, but also repeatedly throughout the trial, as the State seeks to introduce documents to which Defendants have lodged hearsay objections, but which qualify as non-hearsay under Fed. R. Evid. 801(d)(2).

**Discussion**

Federal Rule of Evidence 801 provides in relevant part:

A statement is not hearsay if . . .

The statement is offered against a party and is

- (A) the party’s own statement, in either an individual or a representative capacity or
- (B) a statement of which the party has manifested an adoption or belief in its truth, or
- (C) a statement by a person authorized by the party to make a statement concerning the subject, or

- (D) a statement by the party's agent or servant concerning a matter within the scope of the agency or employment, made during the existence of the relationship, or
- (E) a statement by a coconspirator of a party during the course and in furtherance of the conspiracy.

The contents of the statement shall be considered but are not alone sufficient to establish the declarant's authority under subdivision (C), the agency or employment relationship and scope thereof under subdivision (D), or the existence of the conspiracy and the participation therein of the declarant and the party against whom the statement is offered under subdivision (E).

Fed. R. Evid. 801(d)(2). The Rules call for "generous treatment of the avenue of admissibility" for admissions in general. Advisory Committee Notes to Fed. R. Evid. 801(d)(2); *Penguin Books v. New Christian Church*, 262 F. Supp. 2d 251, 258 (S.D.N.Y. 2003).

As is clear, Fed. R. Evid. 801(d)(2) contains five separate grounds for imputing a statement to a party. They are addressed in turn below.

**(1) Party's Own Statement: FRE 801(d)(2)(A)**

Fed. R. Evid. 801(d)(2)(A) provides that a statement is not hearsay if it is offered against a party and is the party's own statement. This is the most straightforward prong of Rule 801(d)(2) and requires little commentary at this time.

**(2) Statement in Which a Party Has Manifested an Adoption or Belief in Its Truth: FRE 801(d)(2)(B)**

Under this prong of Rule 801(d)(2) – sometimes called the "adoptive admission" prong – the proponent of the statement's admissibility must show that the party against whom the statement is offered adopted or acquiesced to the statement. *Penguin Books U.S.A., Inc.*, 262 F. Supp. 2d at 258. In this regard, "adoption or acquiescence may be manifested in any appropriate manner." Advisory Committee's Note to Fed. R. Evid. 801(d)(2)(B). "Adoption is evaluated by examining the behavior of the party it is to be offered against. Adoption of another's statement

can be manifest by any appropriate means, such as language, conduct or silence. A party may adopt a written statement by using it or taking action in response to or in compliance with it.” *Id.* (citing Weinstein’s Federal Evidence, § 801.31; *Schering Corp. v. Pfizer, Inc.*, 189 F.3d 218, 239 (2d Cir. 1999)).

As stated, “adoption by use” is one way courts describe conduct that constitutes evidence of an adoptive admission. *Penguin Books*, 262 F. Supp. 2d at 258 (citing *White Indus., Inc. v. Cessna Aircraft Co.*, 611 F. Supp. 1049, 1062 (W.D. Mo. 1985)). The Southern District of New York court stated:

[U]se of a document supplied by another in fact represents the party’s intended assertion of the truth therein, [and] an adoptive admission can be found, such as where a party forwards a document to another in response to some request for information contained in the document. [*White Indus.*, 611 F. Supp. at 1062.] Furthermore, even if the document is not expressly ‘vouched for’ by the party it must only be shown by implication that business was conducted in a fashion that the statement was adopted. . . . An entity’s printing, publishing and dissemination of a document or a report that contains statements that pertain in some way to the organization or company can constitute an adoptive admission.

*Penguin Books*, 262 F. Supp. 2d at 259 (internal quotation marks omitted).

With these principles as background, the Tenth Circuit’s decision in *Wagstaff v. Protective Apparel Corp of America, Inc.*, 760 F.2d 1074 (10th Cir. 1985), is particularly instructive. In *Wagstaff*, plaintiff’s decedent – who had been a distributor of defendants’ product – died allegedly due to a product defect during a demonstration of defendants’ product. *Id.* at 1076. On appeal, the plaintiff claimed that the district court erred in refusing to admit into evidence certain reprints of newspaper articles delivered by defendants to plaintiff’s decedent. *Id.* at 1078. The reprints made statements about defendants’ financial situation that were claimed to be inflated representations relevant to a fraud inquiry. The district court had ruled that the reprints were inadmissible as hearsay. *Id.*

On appeal, the Tenth Circuit held that the district court abused its discretion in refusing to admit the reprints. *Id.* The Court reasoned that under Rule 801(d)(2), the reprints were not hearsay because they were offered against a party and were statements of which the opposing party manifested his adoption or belief in its truth. *Id.* “By reprinting the newspaper articles and distributing them to persons with whom defendants were doing business, defendants unequivocally manifested their adoption of the inflated statements made in the newspaper articles.” *Id.* Thus, they were admissible under Rule 801(d)(2)(B).

By way of further example, in *Penguin Books*, the district court found that the dissemination and publication by the Foundation for Inner Peace, Inc. (“Foundation”) of a book written by the Foundation’s co-founder, vice-president and executive board member constituted an adoptive admission by the Foundation. 262 F. Supp. 2d at 258-60 (further stating in support that the book was offered in conjunction with the Foundation’s stated purpose).

Relatedly, in *Buscemi v. Pepsico, Inc.*, 736 F. Supp. 1267, 1268 (S.D.N.Y. 1990), an employment discrimination case, the admissibility of (1) statements published in a *Business Month* magazine attributed to defendant’s senior vice-president of personnel (“King”) and (2) a letter by King in response to the article – was at issue. The court stated:

As regards the *Business Month* article, there are two statements attributed to King which are at issue: ‘We’re looking for the most aggressive youngsters . . .’ and ‘we don’t want unpromotable fifty year-olds around. They become bitter and frustrated and are better off leaving.’ . . . As a preliminary matter, any suggestion that the published statements and letter constitute inadmissible hearsay is without merit. ***The statements are quotations which constitute admissions by a party-opponent and were adopted by King in his subsequent letter to Business Month. They are not hearsay.***

*Id.* at 1270-71 & n.3 (emphasis added).

And finally, as mentioned above, “manifestation of belief in the truth of a statement may occur by silence, that is a failure to respond when natural to do so. 30B Charles A. Wright & Arthur R. Miller, *Federal Practice and Procedure, Evidence* § 7021 (Interm ed. 2002) [‘Wright & Miller’]. . . . [I]f the declarant and the party are engaged in such a relationship that the recipient of a written statement would have been expected to take issue with the contents if he or she disagreed with them, adoption may be established. Weinstein, [*supra*] § 801.31 at 801-51; *In re Columbia Sec. Litig.*, 155 F.R.D. 466, 478 (S.D.N.Y. 1994) (holding that acquiring corporation’s fraudulent statements in newspaper articles, that it took no action to deny or correct, constituted adoptive admissions).” *Penguin Books*, 262 F. Supp. 2d at 259.

(3) **Statement by Person Authorized by a Party To Make a Statement Regarding the Subject: FRE 801(d)(2)(C)**

Fed. R. Evid. 801(d)(2)(C) provides that a statement by a person authorized by the party to make a statement constitutes an admission of the party. In brief, speaking authority can be granted either implicitly or explicitly. *Penguin Books*, 262 F. Supp. 2d at 260. And courts generally require that a person making the statement be an agent of the party-opponent against whom the admission is being offered. *Id.* (citing Wright & Miller, *supra* § 7022).

(4) **Statement by Party’s Agent or Employee Concerning Matter Within Scope of Her Agency or Employment: FRE 801(d)(2)(D)**

Rule 801(d)(2)(D) provides that a statement is not hearsay if “the statement is offered against a party and is . . . a statement by the party’s agent or servant concerning a matter within the scope of the agency or employment . . .” Fed. R. Evid. 801(d)(2)(D). Such admissions may be in the form of publications. *See, e.g., Martino v. McDonald’s Sys., Inc.*, 81 F.R.D. 81, 91 n.7 (N.D. Ill. 1979) (“Plaintiffs, in addition to the evidence regarding Martino’s franchise, have submitted as an exhibit Mr. Ray Kroc’s book, *Grinding It Out: The Making of McDonald’s*. The

statements in this book will be admissible against defendants as admissions under Rule 801(d)(2)(D).”).

The case law supports a broad reading of the Rule. *B.H. v. Johnson*, 128 F.R.D. 659, 662 (N.D. Ill. 1989). As stated by the Seventh Circuit Court of Appeals, “Rule 801(d)(2)(D) takes the broader view that an agent or servant who speaks on any matter within the scope of his agency or employment during the existence of that relationship, is unlikely to make statements damaging to his principal or employer unless those statements are true.” *Nekolny v. Painter*, 653 F.2d 1164, 1172 (7th Cir. 1981). In contrast to Rule 801(d)(2)(C), subdivision (D) only requires that the employee/agent made the statement within the scope of employment. *See Precision Piping & Instruments, Inc. v. E.I. DuPont deNemours & Co.*, 951 F.2d 613, 619 (4th Cir. 1991); *Penguin Books*, 262 F. Supp. 2d at 260 (“statements by company officers within the realm of that officer’s responsibility and during the existence of the relationship constitute an admission by the employer”); *id.* (“the individual only had to have general authority of the business area the contract falls under”); *SEC v. Credit Bancorp, Ltd.*, No. 99 Civ. 11395, 2000 WL 968010, at \*16 (S.D.N.Y. July 3, 2000) (letter by president of company on company letterhead constituted company admission). Thus, in *Seashock v. Harris Corp.*, No. 88-2067, 1989 U.S. Dist. LEXIS 3725 (E.D. Pa. Apr. 11, 1989), the court admitted an article as a non-hearsay party admission on the simple ground that it was written by a manager of the defendant. *Id.* at \*4 (“Mr. McConnaughey was manager of [a defendant] at the time he authored the article . . . . Therefore, under Rule 801, the publication is admissible as an admission by a party opponent.”).

**(5) Statements by co-conspirators: FRE 801(d)(2)(E)**

This subdivision requires no discussion at this time.

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In addition to the principles set forth above with respect to the particular prongs of Rule 801(d)(2), it is worth noting as a general matter that pursuant to Rule 801(d)(2), an admission by a party opponent does not require that the statement be an admission of liability. *United States v. Reed*, 227 F.3d 763, 770 (7th Cir. 2000) (“statements need neither be incriminating, inculpatory, against interest nor otherwise inherently damaging to the declarant’s case”); *see also Case & Protection of Sophie*, 449 Mass. 100, 110 n.14 (2007) (“There is no requirement of admissibility that the statement of a party opponent be contradictory or against his own interest.”).

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